



RFP-19-PG-002
Encryption Services (Statewide)
SUBMITTAL DUE DATE: Monday, May 13, 2019 at 2:00 PM

ADDENDUM # 1

Addendum: Question and Answer

Attached are a set of questions from interested proposers with answers. All other aspects of the proposal remain the same. The following information becomes a permanent part of the RFP...

Question #1: Reference RFP Page 10 Proposal Requirements #1 – Is TSTC open to a Google recommended solution that leverages client installs?

A: **TSTC doesn't want to use installs to encrypt/de-encrypt files.**

Question #2: Reference RFP Page 11 Proposal Requirements #6 – Can TSTC confirm that program interfaces will be provided by the incumbent solution provider (CloudLock) to handle de-encryption of legacy provider content?

A: **CloudLock is ready to de-encrypt the files and folders currently encrypted.**

Question #3: Reference RFP Page 10 Proposal Requirements #1 – Will TSTC please confirm which file types will require encryption and the quantity of files to be encrypted?

A. **Any and all file types that are uploaded to Google Drive which contain SPI data.**

Question #4: Reference RFP Page 10 Proposal Requirements #1 – Will TSTC please confirm which cloud native formats will be required and what the approximate % breakdown is for each format (e.g., Docs, Sheets, Slides, etc.)?

A. **Files could be a mix of cloud native formats and other file types. TSTC encryption is based on content and not file type.**

Question #5: Reference Section 2 Scope of Work - Is TSTC open to evaluating a proposal solution that will address certain requirements / functionality in future releases?

A. **The proposed solution needs to have the requirements and functionality out of the box. TSTC is not interested in requirements being available in a "future release".**

ADDENDUM # 1 - Continues

Questions #6: General – Is TSTC currently using G Suite for email in addition to Google Drive? If yes, is email encryption included as part of this RFP?

A. TSTC is currently using the full G Suite that includes email. Email encryption is not requirement at this time.

Question #7: General – Will you please confirm that data migration is out of scope and that files will continue to be stored in Google Drive?

A. TSTC's data will continue to remain stored in Google Drive.

Question #8: General - Is there any data being stored in CloudLock?

A. Data is being stored in Google Drive, encrypted with CloudLock solution.

Question #9: General – Can TSTC provide insight into the current encryption profile (e.g., what data does it encrypt in the documents today)?

A. Any file type that contains SPI data determined by TSTC that is uploaded to Google Drive.

Question #10: It says that the RFP is State Wide – since we are a German company (without any US office), would that be okay?

A. TSTC has 10 campuses across the state of Texas, this is what is meant by state-wide. However, what are your support hours? TSTC would need to have support during our hours of operation, Monday through Friday 8 AM to 5 PM Central Standard Time

Question #11: Proposal requirements (page 10) – are all of them a “must have” strictly as specified?

1. A solution that will encrypt data stored in google drive and google team drive without having to install a third party application on client or customer computer? As we provide zero knowledge service with the user being the only one to decrypt the data, which requires for the software to be locally installed.
2. The solution must be able to share the encrypted data with customers external to TSTC's Google domain
3. The solution must also provide centralized administration that includes roll-based administration of the system.

A. #1. No third party application on client or customer computer is a must have
#2. Any and all file types that are uploaded to Google Drive which contain SPI data must be encrypted.
#3. Centralized administration with role-based permissions is a must have.

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In submission of this proposal, bidder must acknowledge receipt of this addendum, otherwise proposal will not be given consideration. Proposer must acknowledge receipt by including a copy of this notice with submittal.

Proposer Signature _____

Printed Name _____

Vendor Name _____

Vendor Identification Number _____

Date: _____